



TURF CARE
Helping your business grow.



Credit Manager

About Us

Join Turf Care and discover an engaging work culture, with an award-winning organization where you can learn and grow to your full potential.

Turf Care's foundation and success has been built on strong relationships and the talent, knowledge, and quality of our team. We are committed to the support and growth of our employees and fostering a culture that offers challenging, stimulating and rewarding opportunities.

For almost fifty years, Turf Care Products Canada, a privately owned Company, has been the leading distributor of best-in-class equipment, irrigation products and service to golf courses, municipalities, and landscapers. Turf Care is proud to have been named one of **Canada's Best Managed Companies** for four consecutive years, becoming a **Gold Standard Winner**. For more information on who we are and what we do please visit our website: www.turfcare.ca

About the Opportunity

We are seeking a Credit Manager to join our Finance team in a full-time role at our Head Office in Newmarket, conveniently located near 404 & Davis Dr.

Our competitive compensation package includes bonus earning opportunities, 100% employer-paid health and dental premiums, a matching group RRSP plan, opportunities for advancement, and a range of additional company-provided benefits.

Responsibilities include:

- Manage, train and mentor the accounts receivable and collections staff.
- Managing accounts receivable /cash receipts and collections
- Access risk on new and existing accounts
- Oversee credit term approval and process
- Timely assessment of credit limit adjustments per customer history and trends
- Negotiate terms and payment schedules
- Credit analysis and monthly reporting
- Control delinquent accounts to minimize the occurrence of bad debts
- Initiate legal or other recovery actions against customers who are delinquent
- Maintaining strong cash flows through efficient collections
- Obtaining security interests where necessary
- Set objectives for the accounts receivable team that align with the company's goals
- Develop strong relationships with sales professionals and reinforce the importance of a partnership for ongoing support



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Skills

- Excellent organization skills with a high attention to detail
- Ability to lead and motivate your team
- Ability to multitask in high pressure environment with minimal supervision
- Effective interpersonal, communication and problem-solving skills
- Team player with strong initiative and positive outlook
- Results driven; known for working well in fast paced environment
- Easily adaptable to changing priorities and schedules

Qualifications

- Minimum 5 years' related experience with a medium sized company
- Worked within an ERP system
- Background in credit/collections, banking or finance
- Microsoft Excel and Office proficiency required

Turf Care Products Canada Limited is committed to providing a barrier-free work environment in concert with the Accessibility for Ontarians with Disabilities Act and the Ontario Human Rights Code. As such, Turf Care Products Canada Limited will make accommodations available to applicants with disabilities upon request during the recruitment process.